



TRAINING CURRICULUM

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INTRODUCTION

This document contains the training curriculum for each of the IncentViz Roles

ACCOUNTING

SEQUENCE	COURSE TITLE	TRAINING MATERIAL
1	How It Works	User Guide - How It Works
2	Navigating IncentViz	User Guide - User Interface Video – Browser Features Video – IncentViz Features
3	Understanding Sales Plans	User Guide - Understanding Sales Plans
4	IncentViz for Accounting	User Guide – Accounting
5	Managing Sales Plans	User Guide – Managing Sales Plans
6	Advanced Features	User Guide – Advanced Features for Accounting

SALES

SEQUENCE	COURSE TITLE	TRAINING MATERIAL
1	How It Works	User Guide - How It Works
2	Navigating IncentViz	User Guide - User Interface Video – Browser Features Video – IncentViz Features
3	IncentViz for Sales	User Guide – Salesperson Dashboard

SALES MANAGER

SEQUENCE	COURSE TITLE	TRAINING MATERIAL
1	How It Works	User Guide - How It Works
2	Navigating IncentViz	User Guide - User Interface Video – Browser Features Video – IncentViz Features
3	Understanding Sales Plans	User Guide - Understanding Sales Plans
4	IncentViz for Sales Managers	User Guide – Sales Manager Dashboard